

GUIDELINES

Eliqibility Criteria

- 1. Must be an Indian citizen.
- 2. Must be literate and possess basic computer knowledge.
- 3. Must be 18 years of age or more.
- 4. Must be financially sound.
- 5. Must be the owner of or be able to take on long lease a land parcel having a minimum dimension of 30 meters x 37 meters (within a distance of 15 kms from the Municipal/Town/Village limit of the Applicant's proposed location) for the construction of a warehouse for storage of 4,900 kg of LPG in cylinders. The suggested land for the warehouse must be freely accessible through an all weather motor able approach road and the land parcel must be plain, in one contiguous plot and free from any overhead power transmission or telephone lines.

"Own" means ownership by virtue of a registered sale deed or have a lease agreement from its owner(s) for a minimum duration of 30 years in the name of the Applicant. In turn, the Applicant would need to enter into a standard Franchisee Agreement with WGPL to enable WGPL to obtain the requisite and mandatory license from C.C.O.E/P.E.S.O.

- 6. Must be the owner of a shop or be able to take on a long lease a shop of minimum 3 meters x 4 ½ meters in dimension for the showroom. It must be easily accessible to the general public through a suitable approach road.
- 7. Must be physically and mentally sound to be able to run the business.
- 8. Must never have been convicted by any Court of Law.

Mode of Selection

Selection for appointment of all Franchisees by WGPL will be on the basis of the eligibility criteria prescribed by the Ministry of Petroleum & Natural Gas, Chief Controller of Explosives and WGPL. It shall be on a first come first served basis only.

Preference

At the time of awarding any Franchisee; preference will be given by WGPL to lady entrepreneurs, widows, senior citizens and retired armed forces personnel.

Price Fluctuation

As per the prevailing norms of the Ministry of Petroleum & Natural Gas, Government of India; the price of my gos non-subsidized LPG per kg will be fixed by WGPL on the first working day of every English calendar month. It is dependent on the prevailing international LPG price and INR to US \$ fluctuation rate.

Packaging

WGPL will presently be marketing its non-subsidized LPG cylinders in 4 kg, 12 kg and 17 kg refill packs under its registered brand name my gos. WGPL's cylinders can be freely used in the domestic, commercial and the industrial sector.

Delivery

WGPL will be delivering its LPG to every Franchisee and/or Sub-Franchisee directly at their warehouse and the cost of delivery will be borne by WGPL. Subject to a full truck load order with 100% Payment in advance.

Subsidy

WGPL is a private company, hence cannot offer any subsidy to any party on its LPG. All LPG sold by WGPL will always be non-subsidized.

Registrations

The Franchisee on his own would also be required to get his firm registered with the concerned Sales Tax department for obtaining a TIN number and also register themselves with the Weights & Measures and Food & Civil Supplies Departments (if so required) prior to the commissioning of her/his Franchisee.

Facilities Required for Operations

- 1. Warehouse for storage of the LPG in cylinders must be constructed as per the drawings sanctioned by C.C.O.E/P.E.S.O.
- 2. Showroom duly fitted out as per the drawings of WGPL with a broadband connection and telephone lines for taking and executing the LPG refill orders.
- 3. Infrastructure for effective delivery of the LPG refills.

In addition to the warehouse for storage and showroom, delivery vehicles with adequate manpower would be required for effective delivery of the LPG cylinders in the Franchisee's area of operations.

Based on the assessment of the market, WGPL will advise the Applicant about the most efficient delivery system that would need to be put in place by the Applicant before the commissioning of her/his Franchisee and subsequently any additional requirement with the growth in business from time to time.

No Objection Certificates

The Applicant would need to get the land use of the land proposed for the warehouse changed from "agricultural" to "non–agricultural" from the concerned Revenue Department and also obtain the mandatory permissions and/or no objection certificates from the nearest Police Station, Fire Brigade Station and Local Gram Sabha prior to getting the final explosives licenses for storage of LPG in cylinders from the Chief Controller of Explosives. After obtaining these local no objection certificates, the originals of the same would need to be deposited by the applicant at the office of WGPL.

Personal Supervision

The Applicant selected for the Franchisee will be expected to personally supervise and manage the day-to-day operations of the Franchisee.

Technical Team

A technical team will be posted by WGPL with every Franchisee to immediately resolve any consumer complaints. The financial remuneration for this would be borne by WGPL.

Tenure of Franchisee

The tenure of the Franchisee shall be for life. On the event of the demise of the Applicant, the Franchisee would be automatically transferred to the nominee of the Applicant free of cost by WGPL.

Termination

Any Franchisee can be terminated if it is proven that the Applicant is undertaking any trade malpractice or is purposely harming the reputation of WGPL by making false and frivolous commitments.

Furnishing of False Information

If any statement made in the submitted application form or in the annexed documents therewith and/or subsequently submitted in pursuance of the application, at any stage is found to have been suppressed and/or misrepresented and/or is incorrect and/or is false thereby affecting the eligibility of the Applicant, then the application would be immediately rejected without assigning any reason whatsoever.

In the scenario of false information being furnished by the Applicant after she/he has been appointed as a Franchisee, the allotment is liable to be cancelled and the Franchisee will be terminated along with the forfeiture of the money so paid by the Applicant to WGPL. In such cases, the Applicant will have no claim whatsoever against WGPL.

Jurisdiction

In lieu there is any dispute between the Applicant and WGPL, the same would be settled by the way of Arbitration and the Arbitrator would be appointed with the mutual consent of both the parties and decision passed by the Arbitrator would be binding on both the parties. The place of Arbitration will always be at Patna, Bihar.

Disclaimer

The setting up of any LPG Franchisee at the identified location is a business proposition that has business risk and does not guarantee any assured return of profits.







